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LONG ISLAND BUSINESS LEADERS

## AURORA CONTRACTORS BUILD NEW YORK

The Long Island firm's stellar reputation is the result of value-added preconstruction services and a personal touch.

Over the past five years, Aurora Contractors, Inc. has completed more than \$1 billion in construction development, covering sectors such as shopping malls, educational and institutional facilities, industrial facilities, office buildings, hotels, and apartment buildings. That the second-generation, family-owned-and-operated company, the leading construction management, general contracting, and design-build firm in the metropolitan New York area, continues to maintain a stellar reputation—winning dozens of awards and accolades along the way—through its 35 years in existence is a testament to their professionalism, experience, and skill.

“Our preconstruction services—whether we are functioning as a general contractor or working design-build—are a major differentiator for us,” says Anthony Vero, president.

Frank Vero Jr., CEO, concurs. “By the time a project launches, our goal is to position the owner so that every aspect of the construction documents, entitlement process, pre-planning, and developed strategies are fully set, reducing both costs and the project timeline.”

### PRECONSTRUCTION SERVICES

Aurora Contractors can handle every facet of a project, from conceptual estimating through construction. In addition to improved scheduling and budgeting, efficiency in communication, and a better-focused project vision, another

value-added service the firm offers during preconstruction is the ability for developers to choose building components that fit the project budget.

Aurora Contractors takes on a leadership role during preconstruction, organizing and keeping the design professionals, expeditors, and the owner on task. An often-overlooked aspect of preconstruction is the incorporation of all the ever-changing stipulations required by the municipalities, fire departments, utility companies, and state agencies. Without factoring these items into the critical path, the project schedule will almost always be underestimated.

“In preconstruction, Aurora is able to provide budgets for multiple design variations for a project, prior to creating construction drawings. If an owner creates a plan themselves without this type of assistance, all that can be done is to shop that one plan out for the lowest bid,” explains Anthony Vero. “Working with us on selecting a plan prior to finalizing the design is truly the most cost-effective path. Developers who appreciate the value of preconstruction can save not only a tremendous amount on project costs but can gain time as well.”

The firm also partners with architects, engineers of all disciplines, product manufacturers, and specialty contractors to create a dynamic team environment that provides creative construction solutions to any imaginable issue or concern.



### THE PERSONAL TOUCH

Another differentiator, according to Frank Vero Jr., is the fact that the company, founded by Frank Vero Sr., is on its second generation of family leadership.

“It shows consistency and a proven track record. We are true to the same mission statement and core values that have been in place for 35 years,” he says.

Achievement of Frank Vero Sr.'s mission to create long-term relationships and provide exceptional customer service is evident in the substantial amount of business performed with repeat clients.

Anthony Vero notes that as a family business, they also have the authority to do right by their clients and projects without having to answer to a board or shareholders.

“And of course,” he adds, “there's nothing better than being able to work with family to continue creating quality, long-term relationships with our clients while delivering exceptional service and performance.”



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